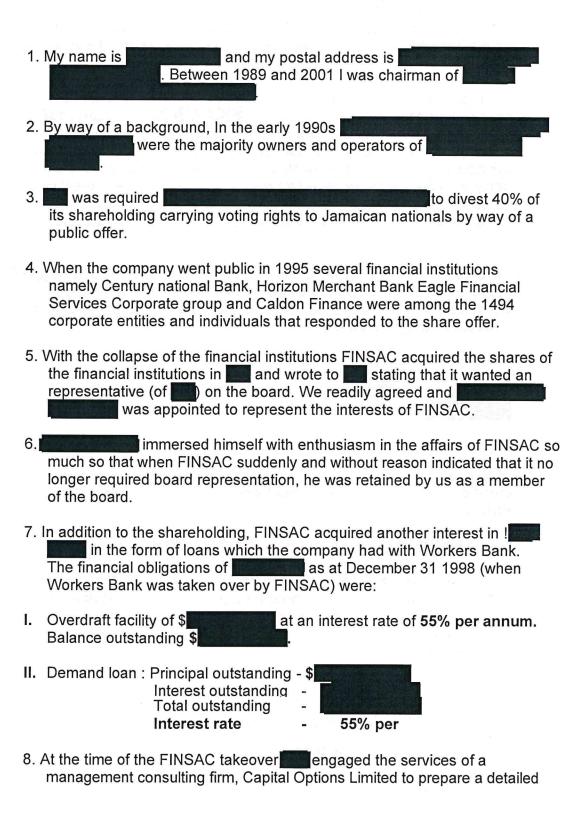
#### WITNESS STATEMENT OF



proposal for dealing with its outstanding financial obligations, Among the proposals was a restructuring of the loan and overdraft facilities calculated at the Treasury Bill rate, then 26.65%, plus 2%. The proposal was submitted on the basis that the rate at which interest was being charged was too high and was therefore unsustainable.

- 9. It was proposed that the demand loan and overdraft facilities would be consolidated to a new demand loan of fin February, 1999. This loan would attract an interest rate of 23.65%. and would be retired over seven years. A six month moratorium was requested on the repayment of principal during the first few months of 1999, the early months of the year being a traditionally slow period for media. Only 50% of the interest would be paid during this period with the balance being paid during 2000. A compromise of 100% of total outstanding interest was also requested.
- 10. FINSAC advised in writing that its credit committee had rejected proposal. When we queried what aspect(s) of the proposal were found to be unacceptable we were informed that the credit committee rejected all aspects of the proposal.
- 11.In the meantime. continued to make monthly payments of to service these loans.
- **12.** Having been informed that our said proposal had not been acceptable to its credit committee, we submitted the following alternative proposal to FINSAC.
  - a. \$ held by FINSAC.
  - b. That the \$ \_\_\_\_\_ be paid off over five years. The grouping acquiring the shares would include members of staff who would be offered a bloc equivalent to 15% of the shareholding of the company which they would be able to pay for by way of salary deductions.
  - c. Any dividends earned by the bloc of shares formerly held by FINSAC would be paid to that institution to assist in liquidating the debt during the five year period.
  - d. The interest of \$ owed to FINSAC be written off,

	e.	That the principal of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% per annum and be liquidated over a period of eight years with monthly payments of \$ attract interest at the rate of 12% period of eight years with monthly payments of \$ attract interest at the rate of 12% period of eight years with monthly payments of \$ attract interest at the rate of 12% period of eight years with monthly payments of 12% period
	, f.	That interest be charged on the reducing balance.
	g.	That FINSAC take a charge over the fixed and floating assets of the company to secure the loan of \$\frac{1}{2}\$.
13		esponse was forthcoming with respect to this proposal and AC advised us that it would be divesting the shares it held in the any.
14		ite our efforts to negotiate with FINSAC and while continuing to service ans, FINSAC proceeded to advertise its shares in
15	discu: lookir	also met with the hon. Minister of finance Dr. Omar Davies to ss our proposal At that meeting Dr. Davies told me that he was ng for a "deep pocket man" to acquire FINSAC's shareholding and not prepared to wait for the money.
16	to Wi is 100 Janua FINS	about March. 2001, the shareholding and debt were disposed of Imington Corporation for \$ . Wilmington Corporation 0% owned by Alston Stewart. See All Media Press Releases dated ary 10,2001 (EXHIBIT "), letter dated January 12, 2001 from AC Limited to (EXHIBIT "), All media Press Release March 30, 2001. (EXHIBIT ")
17	millio	ington Corporation paid \$forforof the 78 on issued shares and \$for the total outstanding debt of eximately \$
18	entire chara	ny contention that there was a lack of probity and transparency in the transaction. Our interaction with the management of FINSAC was acterized by arrogance on their part which was most unbecoming of rs of a public institution.
19	real fi	rst opportunity to acquire FINSAC's shareholding having had the ght to start the company and taken the initial risk to get it going.
20		

- 22. We further contend that the sale of ! was in keeping with a
- 22. We further contend that the sale of ! was in keeping with a "master plan" concocted at the highest levels of the administration and that there was nothing that the group who had the original vision to create the station could have done to prevent this.
- 23. FINSAC made much of the fact that the company provided audited financial accounts for 1997, draft financial statements for 1998 and unaudited financial statements for 1999. The 1998 audit was not completed because FINSAC failed to provide the auditors, Price Waterhouse Coopers, with a loan agreement with relative to the debt. In the absence of such an agreement the auditors said they would have to qualify the financial statements and this would have adverse implications for the status of the company as a going concern. No formal loan agreement has ever been put in place between and FINSAC though FINSAC representative had been sitting on board and was privy to all financial information, which was presented monthly. He tried relentlessly to have FINSAC come to some agreement with the Company, but to no avail.
- 24. Indeed, it was the absence of a loan agreement which prevented our auditors from producing final accounts. To say that our accounting records were poor was disingenuous.
- 25. Significantly, after the company was sold it was delisted by the Jamaica Stock Exchange in 2002. for failure to file returns.
- 26. Since the acquisition by Wilmington Corporation, other shareholders (apart from Wilmington) have never been informed of an annual general meeting and have received no information about the performance of the company which is a public company, despite its being delisted.
- 27.1 would also like to have the following questions addressed by FINSAC:
- In light of the fact that the company has been delisted what steps have been 1 will be taken to safeguard the rights of the over 1400 minority shareholders?
- In divesting its shareholding to Wilmington Corporation, did FINSAC have as a condition of sale that the company remain public?
- If not, why?

- Was the then minister aware that a condition of the license issued to in 1991 was that 40% of its shares carrying voting rights should be made available to Jamaican nationals by means of a public offer?
- If the company is delisted, what steps would have been taken by the relevant minister to ensure that it complies with this condition of its license?
- Was the then minister of finance aware that the former management of had taken the 1998 audit to draft stage but were unable to finalize it because FINSAC would not provide a letter to explain how it proposed to treat with a loan owed by the company?
- Can the then minister explain why the new management of has failed to file the 1998 and subsequent audited financial statements?

#### SIGNED BY:



THE DAY OF 2011.

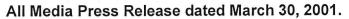
## **LIST OF EXHIBITS**

## **EXHIBIT**



All Media press Release dated January 10, 2001

Letter dated January 12, 2001 from FINSAC to



#### FINSAC LIMITED

### **ALL MEDIA PRESS RELEASE**

SALE OF		SHARES
	A SAN THE WAY TO SAN THE SAN THE	CHAILE

FINSAC	Limited	İS	pleased	to .	announce	e the	selection	of	a	winning	bid	for	the
acquisitio	on <b>of</b> th	e a	pproxim	ately	45% b	lock	of shar	es	in				K.
		hel	d by a n	umb	er of enti	ties u	nder its c	con	tro	THE RESIDENCE	Harling Market		PAY THE
THE REAL PROPERTY.		-											

The bid process started early last year, with the receipt of thirteen expressions of interest after advertisements in the local media, out of which three offers for purchase were made.

The bids were opened on June 21, 2000 and were evaluated by FINSAC and a firm of professional business valuators, who had also conducted a valuation of the company on FINSAC's behalf. After making recommendations to the Cabinet, final approval for the transaction was given late last year, endorsing the recommendations made by FINSAC.

The successful bidder is Wilmington Corporation Limited, a Jamaican company whose principal is \_\_\_\_\_\_\_. FINSAC and Wilmington Corporation have \_\_entered-into-a-Memorandum-of-Understanding in--order-to- permit-the-biddars-to start the process of due diligence, Once the due diligence process is successfully concluded and all necessary pre-conditions have been met, it is expected that the parties will conclude an agreement for the sale of the shares and the acquisition of the debt now owed by the company to FINSAC, at which time a further announcement will be made.

January 10, 2001

Contact:
Patrick McDonald - FINSAC Limited
Tel: 906-1810-12
Fax. 908-1813 .
Email: rtpmcdoneldcfinsac.aorn

# FINSAC LIMITED

"Financial Sector Adjustment Co. Ltd"
76 KNUTSFORD BOULEVARD
P.O. BOX 54, KINGSTON 5
JAMAICA, W,I.

PHONE: (876) 906-1809-12

FAX: (876) 906-1822

2001 January, 12	
The Managing Director	
Attention:	
Dear Sirs:	
Re:	
Wilmington Corporation Limited has been successful in its bid to purch	is to formally advise you that hase the approximate 45% of under the control of Finsac
Representatives <u>from Wilmington</u> Corporation Limited will contact you exercise. Kindly extend your usual courtesies-to-these representatbLe access to the books, records, facilities and personnel of the company.	ou regarding its due diligence es and proyide them with
Your usual co-operation is anticipated.	
Yours faithfully FINSACLIMITED	
PATRICK HYLTON	
MANAGING DIRECTOR	
PH/jd	

## <u>Ia \$AC 1 **iMITED**</u>

## ALL MEDIA PRESS RELEASE

DIVESTMENT OF SHARES IN
FINSAC Limited is pleased to announce the completion today of the sale of FINSAC's operators of the sale operators of the sale operators of the sale operators of the sale operators
For the benefit of the public, FINSAC wishes to reiterate the details of the bid process and to provide full details on the bids received.
Advertisements were placed in the print media inviting expressions of interest in acquiring these shares. Thirteen <b>expressions</b> of interest were received by FINSAC and <i>information packages were</i> delivered to all thirteen persons, in which a deadline was given for the submission of bids. FINSAC also advised these persons that the company had a debt to FINSAC and that the shares and the debt were being offered for sale as one package. FINSAC also outlined that while not ruling out any proposal regarding the treatment of the debt, it would <b>welcome proposals to</b> either (a) purchase the debt outright or (b) assume the company's debt and make a lump sum payment immediately, with an appropriate repayment plan for the remainder of the debt. In the interim, FINSAC commissioned its professional advisors to conduct a valuation of the company.
Three bids were received by FINSAC, details of which are as follows:
-submitted a combined bid for \$4 million for the shares and the debt.
- submitted two alternative bids.  The first bid involved:     the purchase of the shares for \$'1.00     repayment of principal debt of over three years  - write-off of all interest FINSAC to give an undertaking to accept all liabilities of existing on date on purchase and which had not been previously disclosed.
The second bid involved:  purchase of all of assets for \$17 million  FINSAC to arrange the transfer of to another company  All outstanding debts of at the date of purchase were to be retired by FINSAC.
3. Wilmington Corporation Limited - submitted a combined bid for \$ for the shares and the debt

A proposal had been made during 1999 by the management of staff and a shareholder's investors group, and while this was not part of the formal bidding process, it was included for purposes of assessment of the bids. The details of this proposal are as follows:

\$7'.4 million for the shares paid for over 5 years, with 15% of the shares reserved for staff payable by way of statutory deductions

write-off of all interest and loan to be amortised at 25%

FINSAC retained its professional advisors to assist in the evaluation of the bids received and this exercise took place in June 2000. At the end of the evaluation exercise, FINSAC's advisors expressed their opinions on the bids, in which the bid received by Wilmington Corporation Limited was regarded as the best offer, given FINSAC's requirement for a quick and final sale of the shares and the debt.

The bids received from both Wilmington and proposed immediate cash payments for the shares and debt, subject to due diligence. The first proposal from did not meet FINSAC's criteria. The second presented several hurdles for FINSAC and was therefore ruled out of **consideration**. The management offer also did not meet FINSAC's criteria and the company's ability to repay the FINSAC debt was also regarded as uncertain, even with the interest written off.

The Wilmington bid was more than \$0% higher than bid, which was the only other offer with an immediate cash payment and, on that basis, was regarded as the most favourable bid.

This recommendation was submitted by FINSAC for consideration by Cabinet, in keeping with the procedure\_Owl\_was \*autiinec to all persons-wl,o-responded to-tha advertisements. Cabinet accepted the recommendation and gave FINSAC the authorisation In late December 2000 to proceed to negotiate with Wilmington Corporation, in accordance with the recommendation made to it by FINSAC\_

FINSAC LIMITED March 30, 2001

Contact: Patrick McDonald FINSAC Limited Tel: 906481042 Fax: 906·4813