

## PRESENT WERE:

### **COMMISSIONERS**

Mr. Charles Ross Mr. Worrick Bogle

#### COUNSEL FOR THE COMMISSION

Hon. Justice Henderson Downer (Retired)

#### SECRETARY TO THE COMMISSION

Mr. Fernando DePeralto

#### MARSHALLING EVIDENCE FOR THE COMMISSION

Ms. Judith Clarke - Attorney -at-Law

#### REPRESENTING JAMAICAN REDEVELOPMENT FOUNDATION

Mrs. Sandra Minott Phillips - Attorney-at-Law Mr. Gavin Golfe- Attorney-at-Law

## REPRESENTING MR PATRICK HYLTON

Mr. Dave Garcia - Attorney-at-Law

REPRESENTING FINSAC LIMITED

Mr. Brian Moodie - Attorney-at-Law

# REPRESENTING MR. DEBTOR 18 DIRECTOR, DEBTOR 18 DONOVAN CRAWFORD, DEBTOR 6, DEBTOR 11

Mr. Anthony Levy - Attorney-at-Law

REPRESENTING FINSAC Mr. -

Attorney -at-Law

GIVING EVIDENCE

Mr. Errol Campbell

1		Tuesday 12th July 2011
2		COMMENCEMENT : 2:05
3	COMM. BOGLE:	Good afternoon ladies and gentlemen.
4		This Enquiry is now in session. I would
5		like to apologize for the accommodation
6		this afternoon, however this is the only
7		place we could have gotten at this time.
8		We know that usually persons present in
9		this room would be having other types of
10		meetings, but this afternoon we will be
11		having the Enquiry.
12		As per usual for the record, may we have
13		the names of the attorneys present.
14	DEBTOR 12:	My name is Anthony Levy, instructed by G
15		Anthony Levy and Company, representing
16		Don Crawford, DEBTOR 18 DIRECTOR,
17		DEBTOR 18, JANE DOE 1, JANE DOE 2
18		Mr. DEBTOR 6, myself,
19		justice and truth.
20	COMM. BOGLE:	Next attorney.
21	MR. MOODIE:	Brian Moodie and Danielle Chai,
22		instructed by the firm of Samuda and
23		Johnson, representing FINSAC.
24	MRS. PHILLIPS:	Sandra Minott-Phillips, instructed by
25		Myers Fletcher & Gordon, representing

1		Jamaican Redevelopment Foundation Inc.
2	COMM. BOGLE:	Thank you very much. This afternoon we
3		are supposed to be having the
4		continuation of testimony from Mr. Errol
5		Campbell and therefore, I would ask that
6		he be sworn in at this time.
7		
8		MR. ERROL CAMPBELL CALLED AND SWORN.
9		
10		Thank you very much.
11		Mr. Moodie?
12	MR. MOODIE:	Thank you, Chairman. I think the record
13		will show that when we adjourned on the
14		last occasion we were in the midst of
15		going through FINSAC's response in
16		relation to the allegations and
17		complaints made by DEBTOR 11.
18		Before we proceed with DEBTOR 11, with
19		your permission Chairman, I would ask
20		that we be given permission to go back
21		to Mr. Keith Foote. I think when
22		Mr. Campbell was giving evidence, a
23		valuation report was requested by the
24		Commission and we have that valuation
		report which we would now like to put

1		into evidence and that is the valuation
2		report in respect of PROPERTY
3		St. Ann.
4		Do you have a copy of that valuation
5		now, Commissioners?
6	COMM. BOGLE:	Yes, we do.
7	MR. MOODIE:	Could we just give it an exhibit number?
8		I don't propose to go through it, it is
9		in support of the evidence FINSAC gave
10		in respect of DEBTOR 14.
11	COMM. BOGLE:	We could give it EC 40/11.
12	MR. MOODIE:	Grateful, Chairman.
13		You had also requested, well, the
14		Commission had also requested some
15		information in respect of COMPANY
16		which on
17		Mr. Campbell's evidence was the company
18		that did the valuation of DEBTOR 13 COMPANY
2. V	We have	
20		19 that information
21		and we will provide copies to the Commission.
22		I am not sure you would want to enter it in
23		evidence, it is a matter for you, but we have
24		copies which we can give out. This is just a
		hrief indication of who COMPANY They are

experienced in

1		terms of business valuations, et cetera
2		for your guidance.
3	COMM. BOGLE:	I recognize you, Mr. Garcia, your name
4		for the record.
5	MR. GARCIA:	Sorry for the late arrival, sir. Dave
6		Garcia, representing Patrick Hylton.
7	COMM. BOGLE:	Thank you.
8	MR. MOODIE:	So if we could pick up now Chairman,
9		with the evidence of FINSAC in relation
10		to DEBTOR 11.
11	COMM. BOGLE:	Yes.
12	MR. MOODIE:	On the last occasion just before we
13		adjourned we had gone through several
14		letters and those letters were entered
15		into evidence. These are letters written
16		by DEBTOR 11's attorneys to FINSAC and
17		letters to DEBTOR 11 and to his
18		attorneys from FINSAC.
19		So Mr. Campbell, I would ask you to
20		please proceed to indicate what FINSAC's
21		records have shown in relation to
22		Mr. DEBTOR 11's complaint and I would
23		ask you to start with the FINSAC Credit
24		Committee Report, dated May 6, 1999.
25	MR. CAMPBELL:	Thank you, sir. This is a submission to

1		the Credit Committee in relation to
2		DEBTOR 11 COMPANY. And I
3		will just read what is here on the
4 <b>5</b>		minutes of the meeting. This case was previously presented in November 1998. 6
7 8	COMM. BOGLE:	Excuse me, have we got copies of that?
9	MR. MOODIE:	Copies were previously handed out, so
10		you should have that with you,
11		Commissioners, the Credit Committee
12		dated May 6, 1999.
13	COMM. BOGLE:	Yes. Mr. Campbell, it is May 6, 1999 you
14		are reading from? start again. This case was previously
15	A:	That's correct, Mr. Chairman. I will presented in November 1998 and MER of
16		\$XXXXM was accepted by the Committee.
17		The debtors were granted loan facilities
18		of \$XXXXK in 1993 and additional loans
19		totaling \$XXXXM in 1997, from MSB/NCB.
20		The case is being resubmitted for
21		recommendation and acceptance of a new
22		MER of \$XXXXM. The new MER is as a
23		result of applying the unit's standard
24		discount factors for security.
25		The Workout Officer stated he has been

1		trying to get DEBTOR 11 to provide a
2		suitable proposal, but has met with no
3		result.
4		Option #1: Workout Officer's Proposal
5		1. Replace previous MER of \$XXXX with
6		new MER of \$XXXXM.
7		2. Make demand on debtor and guarantors.
8		3. If debt is not settled within thirty
9		(30)day's proceed to dispose of
10		properties by Public Auction/Private
11		Treaty.
12		4. Sue debtor for balance.
13		Mr. Hylton stated that it would be
14		difficult to sell the residential
15		property at ADDRESS due to its
16		location.
17		And we have what is called the
18		securities. Do I need to go through
19		that?
20	MR. MOODIE:	Yes, please do.
21	A:	Security held is (a) 1st mortgage over
22		residential property at ADDRESS,
23		Market Value \$XXXXM Forced Sale Value,
24		\$XXXXM discounted by 50% to Realizable
25		Collateral Value of \$XXXXM.

1	(b) 1st and 2nd mortgages over townhouse
2	at 2 Sunrise Strip, Barbican. Market Value
3	\$XXXXM, Forced Sale Value \$XXXX discounted
4	by 30% to Realizable Collateral Value
5	\$XXXXM.
	(c) 2nd - 7th mortgages over residential
6	property at ADDRESS, Market Value \$XXXXM,
7	forced sale value \$XXXXM discounted by 30%
8	to Realizable Collateral Value \$XXXXM.
9	So the total Realizable Collateral Value is
10	\$XXXXM.
11	Contract Rating: 100%.
12	Character Rating 70%.
13	Minimum Expected Recovery.
14	(Conservative): \$XXXXM.
15	
16	Minimum Expected Recovery (Aggressive)
17	\$XXXX.
18	Resolution:
19	1. Workout Officer's proposal to dispose of
20	the assets and sue for balance was accepted
21	by the committee.
22	2. The Aggressive Valuation of \$XXXXM
23	was accepted as the Minimum Expected
24	Recovery.

1	Q:	And if I may summarize them for you,
2		this Credit Committee Report dated May
3		6, 1999 indicates in respect of
4		DEBTOR 11 that the loan Workout Officer
5		was unable to get a suitable proposal
6		from DEBTOR 11 in respect of the
7		outstanding balance of his loan and it
8		was determined by the Credit Committee
9		of FINSAC to make a 30-day demand and if
10		that demand was not met they would then
11		dispose of the assets and sue for the
12		balance.
13	A:	Yes.
14	MR. MOODIE:	Might I ask Chairman
15	A:	One very important thing that I have
16		omitted. At the top right hand corner
17		we have a Purchase Price and the
18		Outstanding Balance. I should have
19		mentioned those, the Purchase Price
20		\$XXXXMillion and Outstanding Balance
21		at the time was \$XXXX, and of course,
22		we mentioned the MER already.
23	COMM ROSS:	Sorry. Mr. Campbell, can you just
24		explain what is meant by 'sue debtor for
25		balance'. What balance they would be

1		suing for?
2	A:	It says dispose of the assets and having
3		disposed of the assets if that does not
4		liquidate the entire debt then whatever
5		balance is left they would be sued for.
6		So the total debt is \$XXXX Million based
7		on Realizable Collateral Value of
8		\$XXXX. So if we were to get that it
9		is the difference of almost \$XXXX Million
10		that would be what they would be sued
11		for.
12	COMM ROSS:	So there was no proposal here for any
13		sort of debt forgiveness or debt
14		reduction, essentially the option is
15		seeking to recover the full value of the
16		debt?
17	A:	That's correct.
18	MR. MOODIE:	May we give this one Mr. Chairman, an
19		exhibit number EC 41/11 I presume.
20	COMM. BOGLE:	EC 41/11, yes.
21	MR. MOODIE:	Mr. Campbell, could you kindly go on to
22		the Credit Committee Report dated
23		June, 2000.
24	A:	Minutes of the Credit Committee held on
25		June 27, 2000 and case =6 was DEBTOR 11

1	COMPANY. Purchase Price: \$23.44M,
2	Outstanding Balance \$51.14M.
3	Directors DEBTOR 11 and DEBTOR 11 SPOUSE
4	received a loan of \$XXXXK in 1993 to
5	provide working capital for the
	business. Further loans totaling \$XXXX were
6	disbursed in 1997 from MSB and NCB. Debtors
7	had frequent cash flow problems and were
8	unable to service the debt. The company is
9	still in operation but operates on a small
10	scale.
11	The case was presented six (6) months ago
12	and the committee accepted the officer's
13	
14	proposal to liquidate the security and
15	sue debtors for the
16	balance.
17	DEBTOR 11 has obtained the services of
18	Attorney-at-Law Jennifer Messado and has
19	submitted the following proposal for
20	repayment of the debt:
21	1. Accept immediate lump-sum payment of
22	\$XXXXM, in exchange for the titles to the
23	ADDRESS and ADDRESS properties.
24	2. Assignment of proceeds of the

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1		arbitration (less arbitration fee).
2		3. Release his elderly mother from her
3		personal guarantee.
4	COMM. BOGLE:	Just a minute, Mr. Campbell, that means
5		you are going on to page 16?
6	A:	Yes.
7	COMM. BOGLE:	I stop at page 15.
8	MR. MOODIE:	I will ask Mr. Campbell to make his copy
9		available to the Commission and we enter
10		that into evidence because it seems the
11		additional copies are also deficient.
12	COMM. BOGLE:	All right, go ahead.
13	A:	3. Release his elderly mother from her
14		personal guarantee.
15		4. Release the ADDRESS property since
16		it will be impossible to sell.
17		5. Debtor will stand by his personal
18		guarantee and requests three (3) years
19		to pay the principal balance of the
20		remaining debt after application of the
21		arbitration proceeds.
22		The officer said the debtor's proposal
23		is rubbish and proposed that we reject
24		his request to pay principal debt over a
25		three (3) year period. The officer is

1		recommending that we proceed immediately
2		to liquidate the securities and file
3		suit to recover the residual balance.
4	MR. MOODIE:	Please continue.
5	A:	And there is a list of the securities
6		that I was mentioning in the previous
7		paper; I need not repeat that.
8		The Resolution:
9		1. Debtor's proposal was rejected by
10		the Committee.
11		2. The Committee accepted the Officer's
12		recommendation to liquidate the
13		securities and file suit to recover the
14		shortfall.
15	MR. MOODIE:	Thank you. Could we, for the purpose of
16		the record, give that one an exhibit
17		number and then enter it?
18	COMM. BOGIE:	EC 42/11. And that is the Credit
19		Committee Meeting Minutes June 27, 2000,
20		entered.
21	MR. MOODIE:	Thank you. Mr. Campbell, might I ask
22		you now to go on to the Credit Committee
23		Minutes, dated July 11, subject to
24		questions from the Commissioners.
25	COMM ROSS:	Just one quick question, Mr. Campbell.

1		Can you shed any light on why in the
2		preceding six months no action was taken
3		on the previous position?
4	A:	I am really not sure. It may have been
5		correspondence between the parties
6		during the time and as it says in this
7		submission that DEBTOR 11 has obtained
8		the services of an Attorney. So it
9		could be over that period of time that
10		they were corresponding which culminated
11		in the submission of a new proposal.
12	MR. MOODIE:	I think Mr. Campbell's explanation must
13		be borne out by the letters which we
14		already went through and exhibited
15		between FINSAC and DEBTOR 11's
16		attorneys.
17		If you could now, Mr. Campbell, move on
18		to July 2000 Credit Committee Meeting
19		Minutes.
20	A:	Credit Committee Meeting Minutes of July
21		11, 2000 - I don't have the complete
22		thing.
23	Q:	Page 31, do you have page 31?
24	A:	Yes, but I noticed it says continued.
25	Q:	Mr. DePeralto, may I ask you to copy

1		this. Mr. Campbell is going to read it
2		through and then copies can be
3		facilitated.
4	A:	Minutes of the Credit Committee meeting
5		on July 11, 2000 and this particular
6		matter relates to DEBTOR 11 COMNPANY
7		Purchase Price:
8		\$XXXXM, Outstanding Balance \$XXXXM.
9		DEBTOR 11 AND DEBTOR 11 SPOUSE, directors of
10		DEBTOR 11 COMPANY were granted loan of
11		\$XXX in 1993 through MSB/NCB to provide
12		working capital for the business;
13		additional loans totaling \$XXXXM were
14		disbursed up to 1997.
15		Debtors experienced frequent cash flow
16		problems, which resulted in regular debt
17		servicing. The company continues to
18		operate but on a smaller scale with the
19		main source of income being the leasing
20		of equipment.
21		The case was recently submitted to the
22		Committee for approval of the following
23		proposal.
24		1. Accept \$XXXXM in exchange for the
25		Titles to townhouse in ADDRESS and

1		property at ADDRESS.
2		2. Assignment of proceeds of an
3 4	COMM. BOGLE:	Arbitration. 3. Release his mother from her personal
5		guarantee and release property at Marl
6		Road.
7		4. Allow three (3) years to repay the
8		principal balance of the remaining debt
9		after application of the Arbitration
10		proceeds.
11		The Committee had rejected debtor's
12		proposal and instructed the officer
13		based on his recommendation to dispose
14		of the properties and file suit to
15		recover the shortfall. Subsequently, the
16		debtor met with us and proposed that we
17		accept payment of \$XXXX in exchange for
18		the release of both properties. Debtor
19		also requested that we accept
20		Arbitration proceeds.
21		The officer told debtor there was no way
22		we could accept the proposal, as we
23		could not determine how much the amount
24		would be. Since then debtors have
25		volunteered to place the ADDRESS

1	property on the market and asked that we give
1	more time in which to sell.
2	The case is therefore being presented as the
3	
4	officer is seeking the authorization of the
5	Committee to allow debtor to sell the
6	two-bedroom townhouse in ADDRESS,
7	for \$XXXXM. A valuation of the townhouse was
	done in June 1999 and a Market Value of \$XXXX
8	and forced sale of \$XXXXM were assigned.
9	Debtor is being represented by the Attorneys
10	
11	Jennifer Messado & Company.
12	The officer is also asking that we hold the
13	sale of the Grosvenor property in abeyance
14	for three (3) months to allow time to settle
	the residual balance. Mrs. Robinson said
15	she would grant debtors the additional time
16	of three months to dispose of the property.
17	
18	However, if debtor is not able to sell we
19	will undertake the sale of the property as
20	she does not want another proposal.
21	We have a <b>list</b> of the securities with the
	same amount as was previously
22	
23	
24	

1		mentioned and the Resolution:
2		1. The Committee agreed to accept the
3		offer for \$XXXXfor sale of the
4		property and.
5		2 It was also agreed to hold sale of the
6		Grosvenor property in abeyance for three
7		(3) months ending October 15, 2000
8		whether or not we get the arbitration
9		funds.
10	Q:	Might I ask Chairman, that this document
11		be tendered in evidence as well.
12		Just for the record Mr. Campbell, these
13		documents were among the records at
14		FINSAC in DEBTOR 11's file as well, they
15		were seen previously by you?
16	A:	Yes, they were. And copies have already
17		been submitted to the Commission.
18	Q:	Thank you. I have asked Mr. DePeralto to
19		provide a full complete copy of the
20		minutes dated July 11, 2000 in relation
21		to DEBTOR 11 and DEBTOR 11 SPOUSE.
22	COMM. BOGLE:	Exhibits EC 43/11.
23	MR. MOODIE:	Unless there are any questions from you
24		Commissioners, in relation to the
25		evidence just given by Mr. Campbell, we

1		would wish to move on to the complaints
2		made by DEBTOR 6.
3	COMM. BOGLE:	Mr. Campbell, in the case of DEBTOR 11
4		and DEBTOR 11 COMPANY the properties were
5		disposed of?
6	A:	I really could not answer that question
7		at this time.
8	COMM. BOGLE:	Was it one of those that sold to JRF?
9	A:	The debt was sold to JRF, but I am not
10		sure if the property was sold prior to
11		that.
12	COMM. BOGLE:	As far as you are concerned FINSAC sold
13		the debt and whatever went with it to
14		JRF?
15	A:	That's correct.
16	MR. MOODIE:	Mr. Chairman, we move on now to the
17		complaints of DEBTOR 6.
18	COMM ROSS:	I have one last question. So
19		Mr. Campbell, this last Minute that you
20		read to us, is that the last reference
21		to this debt on the FINSAC file, am 1 to
22		understand?
23	A:	I really did not check to determine that
24		Mr. Commissioner. However, this is
25		July 2000 and we didn't sell the debt

1		until January 2002 and so I would
2		imagine there must be some other.
3	MR. MOODIE:	Might I ask Mr. Campbell, are you aware
4		of any other decision made subsequent to
5		the decision reflected in the last
6		minutes, to your recollection?
7	A:	To my recollection, no.
8	Q:	Thank you. I move on now, Chairman, to
9		the complaints of Mr. DEBTOR 6 and
10		the transcript references are
11		December 2, 2010 and January 20, 2011.
12		DEBTOR 6 complained that he failed to
13		receive an accounting in relation to the
14		sale of certain properties. He also
15		complained that FINSAC did not hand over
16		security documents to NDB and therefore
17		he could not take advantage of a
18		facility being offered to him at that
19		time. He complained that FINSAC rejected
20		his proposal to sell his securities
21		leaving him with, the assets of Accurate
22		Concrete and to forgive the remainder of
23		his debt which then was in excess of
24		\$XXXXM. I think his proposal was in the
25		range of \$XXXXM. He alleges that FINSAC

sold his ADDRESS property for an undervalue 1 and said that at the time FINSAC took over 2 Horizon Merchant Bank, who was his bankers, 3 he was not in default of his loan obligations. He said generally he was 5 treated unfairly by FINSAC and alleges that 6 he didn't get the write-off like other 7 persons he alleges got. 8 Mr. Campbell, could you please indicate 9 FINSAC's response to these allegations based 10 on your review of the records. Before you do 11 so, might I just indicate Commissioners, 12 that in Mr. DEBTOR 6's cross-examination he 13 admitted that FINSAC sent statements to him 14 but he did not know how they arrived at their 15 figures. And the references to where those 16 can be found in the transcripts have already 17 been provided to you. He also admitted on 18 cross-examination to receiving letters from 19 FINSAC dated August 30, 1999 and November 20 23rd 1999, and the references are also quoted 21 for you and that FINSAC sent him receipts of 22 2.3 24

1		payment received.
2		Could you, Mr. Campbell, go on to
3		indicate FINSAC's response to the other
4		allegations which were not addressed
5		directly.
6	A:	The approvals which were previously
7		granted to DEBTOR 6 from Horizon,
8		FINSAC continued to extend a facility to
9		him so that he could clear some vehicles
10		and that had to be done in the name of
11		DEBTOR 6 COMPANY. In addition to
12		that
13	Q:	Could you indicate, if possible, the
14		amount of that facility?
15	A:	The total facility approved was XXXX
16		Million Dollars.
17	Q:	Yes, please go ahead.
18	A:	Other than from the sale of properties
19		no other payments were made to the
20		account by DEBTOR 6 and this loan
21		which was paid was from a property sale
22		and the moneys were sent to us by
23		National Commercial Bank.
24	Q:	In respect of the allegations that
25		DEBTOR 6 failed to get an accounting

1		in relation to certain of his
2		properties, are you able to provide a
3		response to that?
4	A:	In researching the file we saw where
5		DEBTOR 6 had written to FINSAC for
6		copies of the Sale Agreements to be sent
7		to him and by letter dated September 15,
8		1999 copies of those letters were sent.
9	Q:	And I think that letter, Commissioners,
10		was already tendered as an Exhibit
11		during DEBTOR 6's evidence. I think
12		the exhibit number would be DEBTOR 6-9. Might
13		I refer you now, Mr. Campbell to FINSAC
14		Credit Committee Minutes dated September
15		17, 1999. Have you seen those Minutes
16		before?
17	A:	Yes, I have.
18	Q:	You have a copy with you now?
19	A:	Yes.
20	Q:	And those minutes were among
21		DEBTOR 6's file at FINSAC?
22	A:	That's correct.
23	Q:	Mr. Deperalto, your assistance.
24	A:	This is an extract from the Minutes of
25		the Credit Committee held September 17,

1	1999 in relation to the case for DEBTOR 6
2	and DEBTOR 6 SPOUSE.
3	Purchase Price \$XXXX Million.
4	Outstanding Balance \$XXXX Million. Debt
5	originated at Horizon Merchant Bank. An
	arrangement was in place at Horizon
6	Merchant Bank where
7	authorization of \$XXXX million was granted
8	to debtors to purchase equipment for DEBTOR
9	6 COMPANY and to complete start-up
10	
11	operations. The account was later
12	transferred to FINSAC who disbursed
13	approximately \$XXXX million of the approved
1 4	facility and the balance was used to cover
15	stamp duty and other related costs
16	associated with the Bill of Sale over the
	equipment.
17	Over the past ten months, Mrs. Robinson, Miss
18	Davis and the Workout Officer have met with
19	debtors and their consultants. Life of
20	Jamaica was commissioned to do the
21	
22	valuations on the properties and equipment
23	which were valued for \$XXXX Million. There
24	was disparity with the

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present valuations and that was done 1 previously by Easton Douglas for \$XXXX 2 Million. 3 A proposal was made by debtors to accept all securing properties as full and final 5 settlement of the debt. The Workout Officer stated that should we accept the DEBTOR 6'S 7 proposal for \$XXXX Million net proceeds from 8 sale of all their assets (properties) held 9 as security, except the Debenture over Fixed 10 and Floating Assets of DEBTOR 6 COMPANY, we 11 would have to write-off approximately \$XXXX 12 Million. The Officer is therefore proposing 13 that we sell the properties as well as other 14 assets. 15 No payments are being made towards the debt. 16 The only payment received to date, is sale 17 proceeds totalling \$XXXX Million from a 18 property sold by NCB. It was suggested that 19 where the specialized equipment are stored 2.0 due consideration should be taken to remove 21 them as soon as possible before they are 22 removed 2.3

1		piece by piece.
2		Realizable Collateral Value: \$XXXXM
3		Contract Rating: 100% Character Rating:
4		50% Minimum Expected Recovery
5		(Conservative): \$XXXXM
6		Minimum Expected Recovery (Aggressive);
7		94.99.
8		Resolution:
9		1. Sell
10		properties and sue
11		directors for balance.
12	Q:	May we enter this as EC44 $\11$ .
13		Mr. Campbell might I refer you to a Case
14		Summary Form dated November 30, 1998, do
15		you have that form with you?
16	A:	Yes, I do.
17		And was that form also among the FINSAC
18		files in relation to Mr. DEBTOR 6?
19	A:	Yes, it was.
20	Q:	Could you kindly describe what's on that
21		form and the attachments thereto just
22		very briefly for the Commission. I am
23		going to ask that this be entered in
24		evidence, subject to any questions the
25		Commissioners may have.

1	A:	This is the general format of
2		presentations to the Committee which
3		sets out a summary of each case and as
4		you look through you get an idea of the
5		type of information that is normally
6		provided, the name of the debtor,
7		directors, if any, the type of the
8		business they are in, their balances and
9		the institution from which the debt
10		originated. That's on page 1 and it
11		gives you a synopsis as to the history
12		of the loan whether there are people who
13		are paying, that sort of things.
14	Q:	Are there any questions arising? We
15		would just wish to put that form
16	A:	I would just turn to page 2.
17		Please do.
18	A:	At the top it says 4C's Framework for
19		Case: DEBTOR 6 Group. These are usually
20		the areas that are looked at in
21		assisting the officers to arrive at a
22		position in relation to each case. The
23		4C's being Cash Flow, Collateral,
24		Contract and Character. Cash Flow
25		naturally tells you whether the debtor

1		is paying yes or no, the Collateral, you
2		list the collateral; contract tells you
3		whether all the related collaterals are
4		properly signed and that sort of thing,
5		and the Character will tell you that
6		these are persons who are co-operating,
7		they are making an effort or they don't
8		care less. Those are the 4C's.
9		The next page gives you the Realizable
10		Value of Collateral. So it lists the
11		collateral and it tells you
12	COMM. BOGLE:	Can you enlighten us on the headings of
13		the columns on the third page?
14	A:	The first one would be the current
15		market value, the second one is forced
16		sale value, the third one would be the
17		Stamp to cover the amount, normally you
18		abbreviate that as STC, stamp to cover,
19		and the fourth one is the net realizable
20		value. And the net realizable value is
21		usually a function of - the amount the
22		security is stamped for and the
23		officer's assessment as to whether how
24		saleable they view the asset to be.
25	Q:	Would you describe what is found on the

1		third page?
2	A:	Which one?
3	COMM ROSS:	Sorry. Mr. Campbell, can you just
4		explain a little bit for us about the
5		stamp to cover, would that stamp to
6		cover figure seem way in excess of the
7		market value of the properties; you have
8		any explanation for that?
9	A:	There might be a typo here, but it could
10		be sir, that the \$XXXX Million is the
11		three properties combined.
12	COMM ROSS:	Oh, I see.
13	A:	The first three combined, so probably it
14		should only have the \$XXXX once.
15	MR. MOODIE:	Are there any other questions from the
16		Commissioners arising from this
17		document?
18	A:	And if you look back at the previous
19		page under the 4C's under DEBTOR 6 COMPANY
20		, it says 1st Debenture
21		over assets STC \$XXXXM supported by 2nd
22		mortgage 1 acre lot at ADDRESS.
23		So it is the debenture and those
24		mortgages that are collaterals.
25	COMM. BOGLE:	Mr. Campbell, the fifth page I just want

1		you to take us through the fifth page,
2		the Outstanding Loans.
3	A:	Outstanding Loans, as you see there are
4		under five bold headings: DEBTOR 6 COMPANY,
5		DEBTOR 6 COMPANY, COMPANY
6		, DEBTOR 6 SPOUSE, DEBTOR 6
7		. So these are the five debts
8		that I connected to the group and
9		separately you have Principal balances,
10		Interest balances and the Total for
11		each. So for each loan you have a
12		principal balance and an interest
13		balance and then the total balance. And
14		then for each company you have the total
15		that they own as well.
16	Q:	You have under DEBTOR 6 COMPANY
17		Re: New Project J\$XXXX and
18		Interest \$XXXX making it
19		approximately \$XXXX and then you
20		have Horizon Add Loan \$XXXX no
21		interest.
22	A:	I believe that is the \$XXXX that
23		FINSAC advanced as we mentioned earlier
24		in the evidence. So we didn't charge
25		any interest. And Horizon is just

1		telling you the entity from which the
2		loan originated.
3	Q:	And the three last ones would have been
4		loans in the amount of \$XXXX each
5		that would come over from Horizon?
6	A:	That's correct. And there is also a
7		\$XXXX to DEBTOR 6 COMPANY. So these are
8		four loans granted to purchase
9		apartments up at the Palermo.
10	Q:	Commissioner, are there any further
11		questions on this document?
12	A:	So as I said, the total debt, there is
13		\$XXXXand his proposal was for us
14		to accept \$XXXX, accept the value of the
15		collateral in settlement and based on
16		our net realizable profit calculation
17		there was only \$XXXX, so we would be
18		writing over \$XXXX as acceptable.
19	MR. MOODIE:	Could we enter this document into
20		evidence, Mr. Chairman?
21	COMM. BOGLE:	EC45.
22	COMM ROSS:	Mr. Campbell, both Mr. DEBTOR 6 and Mr.
23		DEBTOR 11 complained that they were not
24		offered this window of opportunity. Can
25		you shed any light on that, and is there

1		any particular reason for that?
2	A:	If they mean they were not specifically
3		written to, to be told about it, perhaps
4		that was the case, but the window of
5		opportunity was in the public's domain.
6		I would not agree that they were not
7		offered.
8	COMM ROSS:	There is certainly no evidence here that
9		you made such an offer.
10	A:	I did not research the entire files on
11		all of those matters. I researched
12		primarily in relation to the claims that
13		were being made. And I am saying I
14		would not agree that they were not
15		offered the window of opportunity.
16	MR. MOODIE:	Mr. Chairman, it would appear though in
17		respect to Mr. Ross' query that these
18		properties were residential properties.
19	COMM ROSS:	The window of opportunity then referred
20		to was not the one that had to do with
21		residential properties. Okay.
22	MR. MOODIE:	You are speaking about the first window
23		of opportunity?
24	COMM. BOGLE:	Correct.
25	MR. MOODIE:	And I think that there is more evidence

1		coming.
2		Might I ask you, Mr. Campbell, to move
3		on to the Credit Committee Minutes
4		dated April 1,1999.
5	A:	Credit Committee Minutes, April 1, 1999
6		and the extract relates to DEBTOR 6
7		Group.
8		<pre>Purchase price, \$XXXX Million;</pre>
9		outstanding balance, \$XXXX Million. Debt
10		is on H&B facility with a Realizable
11		Collateral Value of \$XXXX which was
12		based on unit and equipment being held
13		in storage on the wharf. At the time the
14		loan was granted, it was not clear
15		whether or not the Bill of Sale or
16		Debenture documents were registered;
17		hence the MER was approved.
18		The company DEBTOR 6 COMPANY is not up
19		and running and there is some
20		uncertainty when it will be operational.
21		However, the Workout Officer is to
22		ensure that the documents are
23		registered. Debtor had approached NIBJ
24		who are unable to assist with funding at
25		this time. Neither will their proposal

be granted by NDB. 1 A current draw-down of \$XXXX was approved 2 with an outstanding amount of \$XXXXM. 3 Debtors had convened a meeting on March 30, 4 1999 requesting the \$XXXXM be given to them 5 to import five additional trucks and other 6 related costs. They claim that this would 7 enable the company to commence generating 8 income to service their debts. A verbal 9 commitment has been received from COMPANY 10 Limited, the company presently engaged in a 11 two year housing project in the Portmore area 12 to purchase concrete from DEBTOR who would 13 be sub-contractors in the business. 14 Debtors were recently advised that we have 15 received an assessment of the security 16 documents and the approximate cost for 17 stamping would be over \$XXXXM. In view of the 18 foregoing, the company is unable to find 19 these funds and the undisbursed sum will 20 assist in defraying these costs. 21 Realizable Collateral Value \$XXXXM 22 23

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1		Contract Rating 100%.
2		Character Rating 50%.
3		Minimum Expected Recovery (Conservative)
4		\$XXXX).
5		Minimum Expected Recovery (Aggressive):
6		\$XXXXM.
7		Resolution:
8		1. Documents must be registered/stamped
9		to ensure that our position is fully
10		secured.
11		2. The undisbursed amount of \$XXXXM will
12		be retained to assist in defraying costs
13		associated with the registration of
14		security documentation.
15	Q:	Chairman, with your permission might we
16		label this one EC46\11.
17		And finally, Mr. Campbell, might I ask
18		you to go through Minutes dated
19		September 19, 2000.
20	A:	The Minutes of the Credit Committee
21		Meeting, September 19, 2000.
22		Case: DEBTOR 6 COMPANY,
23		DEBTOR 6 COMPANY, COMPANY
24		DEBTOR 6 & DEBTOR 6
25		SPOUSE.

1 2	Purchase price \$XXXXM.
3 4	Outstanding Balance \$XXXXM.
5 6	The facility originated at Horizon Merchant
	Bank. DEBTOR 6 AND DEBTOR 6 SPOUSE developed
7 8	several housing projects. In October 1997
9	loans were restructured to DEBTOR 6 COMPANY
10	Manufacturing totaling \$XXXXM. Mortgage
11	loans were granted to group companies to
12	purchase apartments in the ADDRESS
13	development. Based upon agreement with NDB
14	
15	a loan of \$XXXXM was granted to start DEBTOR
16	6 COMPANY, a ready concrete mixing
17	operation. Additional funds of \$XXXXM were
18	approved in July 1998 to complete the
19	project.
20	In March 2000 the Credit Committee agreed
	that all the properties held as security
21	were to be sold and the companies'
22	Directors sued for the balance.
23	
24	Part of the security package held ought to
25	have included a Bill of Sale over machinery,
	equipment and trucks for DEBTOR 6 COMPANY
	Limited. However, although stamped, the
	Bill of Sale has

1	not yet been recorded at the Registrar
2	of Companies office - the documents were
3	returned for amendments to be made.
4	Mrs. DEBTOR 6 SPOUSE has since written to
5	advise that <b>she</b> has procured a purchaser
6	for three trucks for \$XXXX each. She noted
7	that quite a bit of the equipment has been
8	stolen.
9	Of significant note is the fact that when
10	the equipment, machinery and trucks were
11	imported, the company was granted a waiver
12	of Customs Duty and General Consumption
13	Tax. This was granted, provided that the
14	goods would not be sold or transferred or
15	commercially exchanged or otherwise
16	disposed of locally within a period of
17	three years without the prior approval of
18	the Commissioner of Customs and the GCT
19	Department; the applicable Customs Duty
20	per truck was \$XXXX.
21	Security held:
22	Total realization security \$XXXX. Mrs.
23	Robinson mentioned that when the loan was
24	transferred Finsac was still

1	lacificating a draw-down.
2	Mr. Hylton felt that maybe Finsac should try
3	to sell the equipment. Ms.
4	Alexander wondered if the transfer
5	caveat could be waived and suggested
6	that the act be checked. In response Mrs.
7	Robinson suggested that a meeting be
8	convened with the Commissioner of
9	Customs to see what concession Finsac
10	could get.
11	Mr. Hylton suggested that the trucks be
12	valued as is and that with this the
13	Commissioner would be approached. The
14	situation with the location of the trucks
15	was discussed and Ms. Campbell suggested
16	that the Police be asked to assist when the
17	valuation is being done. She further stated
18	that the perfecting of the <b>Bill</b> of Sale
19	will have to be completed before the
20	trucks are valued and then the
21	Commissioner of Customs is approached. She
22	suggested that maybe all the equipment
23	should be valued at the same time.
24	The Committee agreed that all the

1		equipment and machinery be valued. Miss
2		Davis questioned the possibility of
3		relocating the equipment, for example,
4 5		to the Ministry of Works. RESOLUTION:
6		I. See the perfecting of the Bill of
7		Sale.
8		2. Commission valuation on the equipment
9		and machinery.
10		3. Approach the Commission of Custom
11		regarding the waiving of related duties
12		on the sale of the agreement.
13	Q:	With your permission, Mr. Chairman,
14		might we enter this document in evidence
15		as EC47/11.
16	COMM. BOGLE:	EC47/11.
17	Q:	And that would be Credit Committee
18		Meeting Minutes, dated April 1, 1999.
19		Are there any questions arising for
20		Mr. Campbell from any of the documents
21		submitted? If there are none
22	COMM ROSS:	Mr. Campbell, could you just tell us in
23		what interest rate or what interest rate
24		was being applied to these loans? We
25		notice that the outstanding balance

1		keeps climbing.
2	A:	The normal rates are 30%. It may have
3		been that the mortgages were a little
4		less than that. I just need to double
5		check and tell you. Thirty was the
6		maximum rate.
7	COMM. BOGLE:	Look at the presentation summary work-
8		out sheet and it states basic loan
9		balance, interest rate 30%.
10	A:	I see that. I am sure that was not the
11		rate but I will check. I will check and
12		when next I come back I will present the
13		information. I will copy some of the
14 15	MR. MOODIE:	information to show you. With your permission, Mr. Chairman, we
16 17		now wish to move on to the complaint of Mr. Bentley Rose. This company is Benros
18		Limited and Macro Finance Corporation.
19		The transcript reference would be
20		January 18 and February 18, 2011.
21		in essence, in reviewing most of the
22		transcripts for Mr. Rose, most of his
23		complaints were in relation to the
24		matter that he eventually brought in
25		court against a former Director who he

1		alleged withdrew funds exceeding \$12M
2		from the account of Benros for his
3		personal use. I think the record shows
4		that this matter is still awaiting
5		Judgment.
6		Mr. Campbell, might I ask you to
7		indicate - awaiting trial - might I ask
8		you, Mr. Campbell, to indicate whether
9		there were any Board minutes in relation
10		to Bentley Rose which may assist the
11		Commission in relation to Mr. Rose's
12		complaint?
13	A:	Yes, there are.
14	Q:	Could you give the date of those minutes
15		and read them into the record before we
16		ask for them to be admitted please.
17	A:	Board Meeting of FINSAC and FIS held on
18		June 5, 2009. And I have an extract of
19		the Minutes here.
20	Q:	Please proceed, Mr. Campbell.
21	A:	Minutes of the meeting of Board of
22		Directors of FINSAC Limited Financial
23		Institutions Services Limited held on
24		June 5, 2009 at 10:00 a.m. at the
25		Ministry of Finance $\&$ Public Service 30

National Heroes Circle, Kingston 4. 1 And it lists the members who were in 2 attendance. I have an extract of the 3 Minutes here and the Extract as it 4 relates to Benros Company et al versus 5 Workers Savings and Loan Bank et al 6 reads. 7 The Board considered the update provided by 8 the Solicitor General (SG) on the matter. 9 The possibility of an out-of-court 10 settlement was posited by the SG 11 particularly as approximately J\$XXXXM was 12 said by the claimant's attorney to have 13 been deposited by the Workers' Bank at the 14 Bank of Jamaica pending the outcome of 15 this suit. 16 Mr. Campbell was asked to verify whether in 17 fact the sum of J\$XXXXM was deposited and if 18 so, its current status. The Board decided 19 that the Solicitor General should be 20 instructed to await the decision of the 21 Court of Appeal on the matter of the 22 striking out of a significant portion of 2.3 the Claimant's evidence. 24

1	Q:	Do you have with you Mr. Campbell,
2		Matter for Approval for Board Update,
3		June 5, 2009?
4	A:	Yes, I do.
5	Q:	Could I ask you to read it now into the
6		record.
7		Chairman, might I ask before Mr Campbell
8		is asked to read that one that we give
9		this extract from the Minutes an exhibit
10		number?
11	COMM BOGLE:	EC 48/11.
12	MR. MOODIE:	Grateful Chairman. I think this
13		document that Mr. Campbell is going to
14		go on to will certainly explain the
15		extract in detail. Perhaps we should
16		have asked him to read it first but I
17		apologise if there is any mix up.
18		Mr. Campbell please go ahead with the
19		Board presentation, the Matter for
20		Approval.
21	A:	FINSAC/FIS Limited.
22		Matter for Board Update, June 5, 2009.
23		Issue: Benros Company Limited, Macro
24		Finance Corporation Limited & Bentley
25		Rose versus Workers Savings $\&$ Loan Bank

& Winston McKenzie. 1 There are four suits involving these 2 parties, which relate to accounts 3 formerly operated at the Workers Savings & 4 Loan Bank (Workers Bank) by Bentley Rose 5 in the name of his companies, Benros 6 Company Limited and Macro Finance 7 Corporation Limited. 8 Mr. Winston McKenzie is a former branch 9 manager of the Workers Bank and he was 10 authorised by Mr. Rose to sign on the 11 companies' accounts, with cheques above 12 \$XXXX requiring two signatures. The 13 records reflect that Mr. McKenzie signed 14 cheques alone for amounts above \$XXXX and 15 was able to negotiate them at the Bank. 16 Mr. Rose through his companies sued the 17 Bank and Mr. McKenzie for these wrongful 18 debits to the accounts, since the funds 19 were paid from the accounts without the 20 proper authority, seeking to recover the 21 funds. 22 The matter has not yet gone to trial but the 2.3 former attorneys for Workers' Bank 24

1	(Myers Fletcher & Gordon) have applied to
2	strike out some of the evidence put forward
3	by Mr. Rose or on his behalf and this decision
4	was made in favour of the Bank, to which Mr.
5	Rose has appealed. This appeal was heard but
6	the decision has been pending for over two
7	years. (Mr. McKenzie and co-accused Melanie
8 9	Tapper have been convicted for fraud in a
10	similar matter brought against them and CIBC
11	Jamaica Limited).
12	Armed with this decision in his favour, Mr.
13	Rose through his attorney while waiting on
14	the Court of Appeal, has commenced
15	settlement negotiations with the Attorney
16	General's Chambers (AGC), which now has
17	conduct of the matter on behalf of Workers'
18	Bank.
19	Please see attached copy letter from the
20	Solicitor General seeking some directive from
21	us how to proceed with the present
22	negotiations, for which we now seek
23	directive.
24	There is a letter from the Attorney
25	General's Chambers dated May 28, 2009,

1		addressed to FINSAC Limited. Two suits.
2	Q:	Sorry what's the date of that letter?
3	A:	May 27, 2009.
4		Suit C.L. 1996/B-057.
5		Benros Company Limited v Workers'
6		Savings and Loan Bank and.
7		Suit No. C.L.1995/B-285.
8		Benros Company Limited & Bentley Rose v
9		Winston Mckenzie.
10		1 refer to above captioned matter and
11		our telephone conversation on Tuesday
12		May 12, 2009 on the same.
13		This is to formally advise you that 1
14		have been having discussions with
15		Mr. Gayle Nelson, Attorney-at-Law for
16		and on behalf of the claimants in the
17		above mentioned suits, with a view to
18		ascertaining how we could arrive at an
19		amicable settlement of the outstanding
20		issues in both suits.
21		As you are no know doubt aware, there is
22		before the Court of Appeal, an appeal in
23		respect of both suits from an
24		interlocutory order of Mr. Justice
25		Campbell. The parties are still

1	awaiting the outcome of the
2	pronouncements and agreements presented
3	before the Court of Appeal, which has
4	reserved judgment in the matter.
5	This letter is seeking your instructions on
6	two fronts. First, as regards the outcome of
7	the appeal against Mr. Justice Campbell's
	order aforesaid, Mr. Gayle Nelson had
8	suggested that we should continue our
9	settlement negotiations without regard to
10	the judgment, regardless of the outcome in
11	the Court of Appeal. This is an option for
12	FINSAC, but in my view, it would be better
13	to await the outcome of the Court of Appeal's
14	judgment, as it is very likely that the Court
15	of Appeal will uphold Mr. Campbell's order.
16	
17	If that eventuality should arise, then in my
18	view, it would give the defendant (Workers'
19	Bank) considerable leverage in
20	negotiating a settlement, and in any
21	settlement to be negotiated in such
22	circumstances would be one in which
23	Workers' Bank (now FINSAC) would have a
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clear advantage. 1 On the contrary, if the appeal were to go in 2 favour of the claimant, then it would give 3 him considerable advantage in the 4 negotiations. The matter is therefore one 5 for FINSAC and if the Board of FINSAC is of 6 the view that considerable time and effort 7 could be saved now, if negotiations were to 8 commence and conclude before the judgment, 9 then I would ask that we be formally 10 instructed to continue the pursuit of these 11 negotiations. If however the Board is of the 12 view that it would be better to await the 13 outcome of this appeal before concluding any 14 negotiations, then in the circumstances, it 15 would be better to await the ruling of the 16 Court of Appeal. 17 Mr. Nelson has also suggested that on an 18 interim basis, the parties could be 19 accommodative of each other, and he would be 2.0 willing to seriously entertain settlement in 21 the sums belonging to the defendant, and 22 which are now deposited 23

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	in the Bank of Tamaiga manding the outcome
1	in the Bank of Jamaica pending the outcome
2	of this litigation? I am made to understand
3	from Mr. Nelson that these are substantial
4	sums in excess of \$JXXXXM, which was
5	deposited by the former Workers Bank pending
6	the outcome of this suit. If put to him now,
7	the claimant would seriously consider this,
8	in his words, an interim settlement. It is
9	my view that if such a sum exists and were
10	actually put aside by the company, pending
11	the outcome of the litigation, then on our
12	part, we could seriously persuade the
13	claimant to accept this sum and abandon this
14	litigation all together. I therefore write
15	for confirmation as to whether this sum
	exists, as if it does, the existence of the
16	same would have a very positive impact on the
17	outcome of these negotiations. I therefore
18	await your instructions on the matter.
19	If there are any further queries, please do
20	not hesitate to contact me.
21	Yours faithfully.
22	
23	

1		Douglas Leys.
2		Solicitor General.
3	MR. MOODIE:	Chairman, could we enter this document
4		into evidence please?
5	COMM BOGLE:	49/11.
6	MR. MOODIE:	EC 49/11. Grateful, Chairman.
7		There is one more document we would wish
8		to enter, there are two more. The first
9		I would ask would be Credit Committee
10		Minutes dated October 17, 2000. The
11		purpose of these minutes would be to
12		indicate the security held. We
13		certainly think that the documents which
14		were just read to you, give a synopsis
15		closer to today's date than these
16		minutes dated October 17, 2000, just to
17		illustrate the securities held by
18		FINSAC.
19		Mr. Campbell, could I ask you to refer
20		to those Minutes and to just go through
21		the securities held in respect of this
22		account?
23	A:	Sure. The securities held are recited
24		on page 20 of this document.
25		1. ADDRESS Market Value

1		\$XXXX, Forced Sale Value \$ XXXX K.
2		2. PROPERTY X. Market value
3		\$ XXXX, Forced Sale Value \$ XXXX K.
4		3. PROPERTY X, Market Value
5		\$ XXXX K, Forced Sale Value \$ XXXX K.
6		4. PROPERTY X, St. James. Market
7		Value \$ XXXX M, Forced Sale Value \$ XXXX M.
8		5. Land part of PROPERTY X,
9		Market Value \$ XXXX, forced Sale Value
10		\$ xxxx.
11		6. PROPERTY X, Market Value
12		\$ XXXX M, Forced Sale Value \$ XXXX M.
13		7. PROPERTY X, Montego Bay, Market value
14		\$ XXXX, Forced Sale Value \$ XXXX M.
15		8. PROPERTY X Market
16		Value \$ XXXX M, Forced Sale Value \$ XXXX M.
17		9. PROPERTY X. Market Value
18		\$ XXXX M, Forced Sale Value \$ XXXX M.
19		Thank you. Might we enter that into
20		evidence as EC 50/11, Mr. Chairman?
21	COMM BOGLE:	Yes, 50/11.
22	Q:	The final document would be the Case
23		Summary Form attached which is the 4 C's
24		Framework which indicates the
25		securities, the collateral held which

1		Mr. Campbell just went through that I
2		would ask you to enter into evidence as
3		well. Unless there is anything you
4		would wish to highlight and ask
5		questions from this, I just ask that the
6		document be admitted.
7	COMM BOGLE:	Mr. Moodie, we will take this into
8		exhibit, EC 51/11.
9	MR. MOODIE:	May I just indicate, Chairman, as you
10		have indicated yourself before, if there
11		are any questions arising, Mr. Campbell
12		will be returning and so we would ask
13		that those questions be submitted to us
14		that Mr. Campbell could do the relevant
15		research necessary.
16	COMM ROSS:	Mr. Campbell, the MER at the top of the
17		page on the right-hand side, is that
18		correct?
19	A:	On the Case Summary Form, Mr. Ross?
20	COMM ROSS:	Yes, on the last document that you
21		presented?
22	A:	It seems a little low. I would need to
23		check Mr. Commissioner. As you saw me
24		leafing through, I was looking to the
25		page that had the total realizable for

1		the collateral which is almost 44
2		million. So it would seem a little
3		unusual for the MER to be only two
4		million. I'll Check.
5	COMM BOGLE:	Yes, Mr. Moodie?
6	MR. MOODIE:	Thank you, Chairman. We move on to the
7		complaint of DEBTOR 7.
8		The transcript reference
9		is February 24,2011 and also his Witness
10		Statement. I make specific reference to
11		Paragraphs 16,22 and paragraphs 23 to 77
12		of his Witness Statement.
13		DEBTOR 7 alleges that he was not in
14		arrears at the time his debt was taken
15		over by FINSAC. He said after FINSAC got
16		involved his business spiraled downwards
17		and interest rose and compounded on him.
18		He alleges he had an arrangement with
19		his bankers that he would only make
20		payments on his loans as he sold units.
21		He also alleges that between 2001 and
22		2003, he made tireless efforts to
23		negotiate with FINSAC but FINSAC's
24		posture was either failure to reply or
25		outright rejection without an

1 2	explanation. His difficulties
3 4	thereafter, are mostly, to be fair, with the
5 6	Jamaican Redevelopment Foundation but we
7 8	have sought to address those issues he has
9	raised regarding FINSAC. The first thing we
10	wish to note is having gone through the
11	cross-examination, he was thoroughly
12	cross-examined by Counsel for the Jamaican
13	Redevelopment Foundation. in that
14	cross-examination DEBTOR 7 admitted to
15	borrowing money for COMPANY from as far back
16	as July, 1994 at 70 percent interest. He
17	admitted that he had agreed in that
18	borrowing relationship to make interest
19	payments monthly.
20	He admitted further that he got another loan
21	sometime in 1995 at 45 percent and in 1997
22	a further loan from Horizon Merchant Bank
23	with interest at 60 percent. That loan from
24	Horizon Merchant, payment was to commence
25	ninety days from disbursement but he
	admitted in cross-examination that he made

1		absolutely no payments.
2		In his evidence, I think he had
3		exhibited a letter from FINSAC which
4		evidenced a lowering of his interest
5		rate to 38 percent in 1986. That would
6		be Exhibit DEBTOR 7 - 56.
7		Mr. Campbell, are you able to say in
8		relation to interest rate charged by
9		FINSAC whether there was any further
10		movement in DEBTOR 7's interest rate?
11	A:	Yes, I am. When I researched the
12		accounting records we have, the rate
13		that was being charged on his loan was
14		actually thirty percent (30%) by FINSAC.
15	Q:	Thank you. Do you have the Case Summary
16		dated May 17, 1999, Mr. Campbell?
17	A:	Yes, I do.
18	Q:	That Case Summary would have been with
19		DEBTOR 7's files at FINSAC and you
20		would have seen it before?
21	A:	Yes.
22	Q:	Could I ask you to go through the Case
23		Summary with particular reference to
24		Cash flow, Collateral, Contract and
25		Character, the analysis done on

1		DEBTOR 7 by FINSAC?
2	A:	Will do. Cash flow for
3		DEBTOR 7.
4		Since December '98 there has been no
5		payment to the account.
6		And this Case Summary form is dated May
7		17, 1999. So it is like roughly six
8		months later, no payment to the account.
9		DEBTOR 7 explains that there had been
10		no sale of any of the properties.
11		Since July 1998 there has been no
12		payment to the account. DEBTOR 7
13		explains that there has been no new sale
14		of any of the properties.
15		If you look on page 1, under Basic Loan
16		Data, you will see that the last payment
17		was 17 December 1998 and it is \$ XXXX M. In
18		fact interest rate is thirty percent.
19		Under Collateral, the first legal
20		mortgage over property part of Pleasant
21		Valley, St. Andrew, Vol. 1206 Fol. 801.
22		subdivided into lots, and there are 17
23		unsold with an estimated value of
24		\$XXXX.
25		Personal Guarantee of: DEBTOR 7

1		And there is a guarantee of
2		JANE DOE supported by first legal
3		mortgage on real estate at ADDRESS,
4		St. Ann, registered at Volume XXX
5		Folio XX and it is stamped to cover
6		\$ XXXX.
7		Under Contract. Promissory Note dated
8		27 October, 1995 for XXXX. There is a
9		Loan agreement dated 19th January 1996
10		for \$ XXXX, and a Personal unlimited
11		guarantee of DEBTOR 7 dated 12th August,
12		1994.
13		There is a mortgage document dated 6th
14		October, 1993, and it's stamped to cover
15		\$XXXX.
16		There is also a mortgage document dated
17		26 January, 1996 stamped to cover \$XXXX.
18	MR. MOODIE:	Are there any questions from the
19		Commission arising from this document,
20		Case Summary Form dated May 17, 1999?
21	COMM BOGLE:	Mr. Campbell, this covers all of the
22		indebtedness of DEBTOR 7 at that time?
23	A:	Yes, and you will probably notice on
24		page 2.19 that there was an additional
25		debt that was just being transferred,

1		the approval was \$ XXXX. That was
2		included in the figure.
3	COMM BOGLE:	The only reason I ask is, I see
4		Recommendation: Advertise and sell
5		lots. As at that time the outstanding
6		balance seemed to be approximately 33M
7		while our realizable value was
8		approximately 27.8. Presumably if you
9		were able to sell at that time then the
10		situation would be pretty close.
11	A:	I agree with you.
12	MR. MOODIE:	I think for completeness might I ask Mr.
13		Campbell to go to page 2.18, in terms of
14		some of the considerations which FINSAC
15		might have taken into consideration.
16	A:	Option #1 says: Advertise and sell lots
17		Sue principal for any outstanding
18		balance.
19		Pro's A larger potential market to be
20		reached using other real state
21		companies. Greater control over sale
22		negotiation. Customer may be holding
23		out for higher price. Principal can be
24		sued in personal capacity.
25		Con's Forced sales may not generate

1		sufficient funds to clear debt.
2		Principal may not have sufficient
3		personal resources to cover any
4		shortfall.
5	COMM BOGLE:	You see one of the concerns I have is
6		something that I note in a lot of cases where
7		the decision is made to sell but a year after
8		we still have not sold while the interest is
9		mounting and mounting and mounting. So I was
L O		just wondering whether or not we really made
11		enough effort to dispose of the properties
12		when the net realizable value might be closer
13		to the amount outstanding because what we
L 4		find it seems as if the net realizable value
15		continues to go down as time went on while
16		the outstanding balance continued to grow
L 7		because the interest continued to roll. So
18		it is more a matter that when I look at most
L 9		of these I find that there is a long period
20		between realizing the property and the
21		actual decision; from meeting to meeting,
22		Committee Meeting to Committee Meeting,
23		this decision is - and even
24		

1		when it goes to the Board the decision
2		is to sell.
3	DEBTOR 12:	Sell and sue, sir.
4	COMM BOGLE:	Sell and sue. The point is if sales
5		were able to be made quickly then the
6		sue part might be minimal while the
7		longer we hold, the more the sue part
8		grows.
9	A:	My comment would be Mr. Chairman, that
10		invariably after the decision is made to
11		sell the debtors really don't want their
12		property to be sold and they continue
13		some sort of negotiations and invariably
14		you want to accommodate them as best you
15		can and I suspect that, that could be
16		some, if not the sort of situation that
17		happens quite often where as a result
18		the decision is made but it takes some
19		months later before the actual sale
20		takes place.
21	MR. MOODIE:	In fact, Chairman, if I can, to be fair,
22		I think the Minutes sometimes bear out
23		Mr. Campbell's evidence, Minutes which
24		have already been presented. So where
25		sometimes there is a vast period of time

1		between the decision and the actual
2		attempt to sell or the actual sale, the
3		Minutes have bourne out that sometimes
4		further proposals come and discussions
5		are held; so far the Minutes that have
6		been put in. I think we may finally
7		understand this as we go forward.
8	A:	And of course you need to get valuations
9		and you don't want get too early and the
10		negotiations continuing and a year
11		passes and those valuations are
12		determined to be too old. So there are
13		all those factors and it takes time.
14	Q:	Might I refer you, Mr. Campbell, to the
15		Minutes of the Credit Committee Minutes
16		Meeting dated October 19, 1999.
17	COMM BOGLE:	We will mark this EC 52/11.
18	MR. MOODIE:	Grateful, Chairman.
19	A:	Credit Committee Minutes of October 9,
20		1999 COMPANY.
21		Purchase Price: XXXX.
22		Outstanding Balance: XXXX.
23		Cc Approved MER: \$XXXX.
24		Originating banks HBL and CBL.
25	COMM BOGLE:	Just a minute. Go ahead?

1	A:	This is an extract from the Credit
2		Committee Minutes of October 9, 1999 as
3		it relates to COMPANY.
4		Case #12.
5		Purchase Price: \$XXXX.
6		CC Approved MER: \$ XXXX.
7		Originating banks Horizon, I am not
8		sure, Mr. Chairman but it says HBL and
9		CBL.
10		Loans facilities were granted to debtor
11		for real estate development. Due to the
12		softening of the real estate market,
13		sales of the properties were protracted
14		hence this scenario coupled with
15		prolonged non-payment has significantly
16		increased the amount owed.
17		A new facility was recently received
18		from CBL. The new balance now stands at
19		\$ XXXX as a result the MER has been
20		increased from \$ XXXX to \$ XXXX.
21		We are holding as security: (a)
22		Guarantee of JANE DOE supported
23		by first legal mortgage over property at
24		ADDRESS, St. Ann. Market Value
25		\$ XXXX. Forced Sale Value \$ XXXX, Stamped

1	To Cover \$ xxxx. The Forced Sale Value
2	was discounted by 30% to a Realizable
3	Collateral Value of \$ XXXX. (b) first
4	legal mortgage over property part of
5	ADDRESS, St. Andrew (with 17 subdivided
6	lots). Market Value <b>xxxx</b> , Stamped to Cover
7	\$ xxxx. A discount of 30 percent was
8	applied resulting in Realizable
9	Collateral Value of \$XXXX. A discussion
10	ensued regarding the demand made on debtor.
11	A member of the
12	Committee stated that an arrangement was
13	made and a contract was actually in place.
14	It was further stated that from the recent
15	contract made it was
16	uncertain who the debtor was and it does not
17	allude to the fact that debtor does work for
18	us and that 50 percent of the commission
19	made would be put towards his debt. It was
20	revealed that both contracts were dated
21	in October and another member of the
22	Committee is of the opinion that it should
23	not preclude us from selling the
24	properties.
25	The Chairman suggested that before

1		entering into contractual arrangements
2		with individuals to be careful how
3		information is communicated to avoid
4		misconstrued conceptions by our debtors.
5		It was further suggested that we forget
6		the drafted contract we have with debtor
7		since it is not yet signed.
8 9		Realizable Collateral Value: \$ XXXX. Character Rating: 100%.
10		Minimum Expected Recovery
11		(Conservative): \$ XXXX
12		Minimum Expected (Aggressive):}
13		\$ XXXX.
14		Resolution:
15		1. The Minimum Expected Recovery of
16 <b>17</b>		<pre>\$\$ XXXX was approved. 2. The Workout Officer is to proceed</pre>
18		with sale of the properties.
19	MR. MOODIE:	Thank you.
20		Chairman, could we enter this into
21		evidence with the appropriate exhibit
22		number?
23	COMM. BOGLE:	EC53/11.
24	MR. MOODIE:	Thank you Chairman.
25		We looked at the complaint - we are

moving on to Mr. DEBTOR 12 now. The 1 transcript reference would be February 16, 2 17 and 22, 2011. We looked at DEBTOR 12's 3 complaint which was that he alleges he 4 borrowed only \$ XXXX Million and after 5 repaying over \$ XXXX million to his borrowing 6 bank his debt ballooned to over \$ XXXX billion. He denies that he took a further 8 loan amounting to \$ XXXX million and says he 9 signed several blank documents in his 10 lawyer's office. His property was placed in 11 receivership in 2007, he says, under the 12 powers of mortgage and he alleges that he was 13 never given the opportunity by FINSAC to 14 redeem his mortgaged property by paying 15 only, what he proposed, as 20% of his loan. 16 In evidence, from DEBTOR 12 was mortgage 17 securing that \$ XXXX million loan which he 18 denied taking, that loan came from Eagle and 19 was purportedly signed by DEBTOR 12, that 20 document has already been submitted in 21 evidence and I think his claims were the 2.2 subject of a suit which finally went to the 23 Court of Appeal and 24

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1		the ruling was that there was no serious
2		issue to be tried based on his
3		allegations.
4		Could you indicate Mr. Campbell, what
5		happened in respect of DEBTOR 12's debt?
6	A:	DEBTOR 12's debt is among the debts that
7		FINSAC sold to the Jamaican
8		Redevelopment Foundation.
9	Q:	With your permission, Chairman, we would
10		move on, therefore, to the complaint of
11		DEBTOR 4 and the transcript
12		references would be February 22 and
13		February 24, 2011. I am looking at the
14		complaint of DEBTOR 4 and he
15		alleges that he could not get any
16		accounting from FINSAC and what accounts
17		he did receive he said they were
18		incorrect. He alleges most materially
19		his property was sold at an undervalue
20		for US \$ XXXX million. He said, he
21		alleged he offered to buy back his debt
22		from FINSAC for thirty-five cents in the
23		dollar but this was rejected.
24		Mr. Campbell, could you kindy indicate
25		what the records of FINSAC reveal in

1		relation to DEBTOR 4 proprietor
2		of COMPANY and COMPANY?
3	A:	Yes, those entities operated loans with
4		the former Workers Saving and Loans
5		Bank. They were not properly serviced
6		so in or around October 1997 an
7		agreement was reached between Workers
8		Bank and those companies to cap the debt
9		at J\$ XXXX million. Some properties were
10		taken in partial reduction including
11		this property that DEBTOR 4 is alleging
12		that was sold by FINSAC at undervalue.
13	Q:	Was a valuation ever commissioned by
14		FINSAC in relation to that property?
15	A:	Yes, a valuation was done in March 2003
16		on this particular property, and at the
17		time the property was really belonging
18		to Workers Bank since it was taken by
19		Workers Bank in part settlement of the
20		debts for these two entities.
21	Q:	What did the valuation indicate as the
22		current market value at that time?
23	A:	The value acknowledged that there were
24		squatters on the land and the value of
25		the property at J\$ XXXX million which at

1		that time was equivalent to US\$ XXXX
2		million US.
3	Q:	Yes, could you go on to indicate whether
4		FINSAC's records have revealed any more
5		information in relation to proposals
6		made by DEBTOR 4 in respect to his debt?
7	A:	Yes. After the debt was transferred to
8		FINSAC and as I said it would have been
9		substantially reduced by the value of
10		these properties that were taken in
11		partial settlement, a further submission
12		was made to FINSAC seeking to arrive at
13		a compromise at the time when the debt
14		was \$ XXXX million but FINSAC would accept
15		\$ XXXX million in full and final
16		settlement. This of course was rejected
17		by the Credit Committee.
18	Q:	Might I refer you to Credit Committee
19		Minutes dated 21st of March 2001?
20	COMM. BOGLE:	Before you go on, could we enter the
21		valuation as EC54/11.
22	MR. MOODIE:	Grateful Mr. Chairman.
23		Yes, Mr. Campbell?
24	A:	We have an extract of the Credit
25		Committee Minutes of March 21, 2001 and

1	we are dealing with COMPANY and COMPANY
2	whose directors are JOHN DOE and JOHN DOE.
3	Purchase price \$ XXXX million and the
4	outstanding balance \$ XXXX. The debtors
5	obtained overdraft facilities guaranteed
6	and other facilities to fund the purchase of
7	COMPANY to provide working capital and
8	inventory financing. The account was not
9	serviced satisfactorily from the outset as
10	income derived from the business was
11	insufficient to meet the monthly payments.
12	The bank met with debtors on numerous
13	occasions, which culminated in the bank
14	appointing a Receiver in October 1997. The
15	receivership was terminated in November
	1997. An
16 17	agreement was reached to cap the debt at \$
	XXXX million to be liquidated in accordance
18	with the Deed of Assignment. Payments of \$
19	XXXX Million per month were being made in
20	accordance with the Deed of Assignment.
21	These payments have since been reduced to \$
22	XXXX million per
23	
24	

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month. By letter dated October 28, 1998 the 1 company requested a further compromise of 2 the debt at \$ XXXX million with the inclusion 3 of real estate in full and final settlement 4 of the debt. The company is now proposing to 5 pay \$ XXXX million in full and final 6 settlement of the debt. The Officer 7 recommended that we reject the debtor's 8 proposal. 9 And the security is debenture of fixed and 10 floating assets valued at \$ XXXX million 11 as at Balance Sheet dated 12 June 1990 something, and it is stamped to 13 cover, I am not so sure what that figure is. 14 In the absence of any up-to-date accounts, 15 since the return of the Receiver, the Stamp 16 to Cover Value was extended, which is \$76 17 million. So cash flow is \$ XXXX million; 18 Realizable Collateral Value \$ XXXX Million; 19 Contract Rating 70%, Character Rating 70%, 20 Minimum Expected Recovery (Conservative) \$ 21 XXXX million; Minimum Expected Recovery 22 (aggressive) \$ XXXX million. 23 2.4

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1		Resolution The Committee accepted
2		Officer's proposal to reject debtor's
3		offer in settlement of the debt
4	MR. MOODIE:	Chairman, we wish to enter these minutes
5		into evidence.
6	COMM. BOGLE:	EC 55/11.
7	MR. MOODIE:	Grateful. We move on, unless there are
8		any questions.
9	COMM. ROSS:	Mr. Campbell, was there any policy in
10		place with regards to debt write off, in
11		other words, was there any set amount of
12		either principal or interest that FINSAC
13		was prepared to write off in these
14		negotiations?
15	A:	No, there wasn't.
16	COMM. ROSS:	So on what basis were some people given
17		write-offs and others not?
18	A:	All matters were taken on a case by case
19		basis, but
20	COMM. ROSS:	That doesn't answer the question, why
21		would one person be given a write off
22		and another person not, or another
23		entity not?
24	A:	All of that was dependent on the
25		individual circumstances at the time,

1		whatever collateral, whatever cash flow
2		there was and the cooperation of the
3		person, all those factors were taken
4		into account and those are the matters
5		that were looked at when the submission
6		is made.
7	COMM. ROSS:	In none of the cases that you have
8		presented so far, responded to, was
9		there excess of assets over obligations,
10		so, certainly all of them had that in
11		common, there is no question that you
12		would be able to recover the full amount
13		from the sale of securities?
14	A:	Invariably it would be an assessment of
15		the entire situation, as I am saying, it
16		could be as in a case where the debtor
17		is asking us to accept thirty-five cents
18		in the dollar in settlement of his debt
19		and the Officer and the members of the
20		Committee were of the view that the man
21		was in a position to pay more and as a
22		result they would want him to pay more.
23	COMM. ROSS:	But a counter offer wasn't made, FINSAC
24		didn't say pay me seventy cents in the
25		dollar.

1	A:	Well, maybe in this particular case
2		there was no counter offer, but there
3		have been others especially during the
4		window of opportunity time when a
5		position was put to the Committee and
6		the Committee said, no, we will not
7		accept that but in the interest of time,
8		ask the person to pay this amount, which
9		would be probably principal plus fifty
10		percent of the interest. They had
11		initially offered principal only, so
12		there are cases when counter offers were
13		put forward.
14	COMM. ROSS:	It just seems rather a strange way to
15		operate especially when you are dealing
16		with thousands of loans. If you have
17		one or two I can understand a case by
18		case but it's a little difficult to
19		understand where you have thousands of
20		loans dealing with and you don't have
21		some sort of policy with regard to
22		compromises on the debt.
23	MR. MOODIE:	The only thing I would offer, Chairman,
24		not giving evidence but I think
25		financial institutions face those issues

1		every day and they can only make the
2		decision on a case by case basis
3		dependent on the realized security of
4		each borrower and other factors.
5	COMM. ROSS:	I beg to differ to that position.
6	MR. MOODIE:	Guided Chairman, it's a matter for you.
7	COMM. ROSS:	The average financial institution has
8		thousands and thousands of debts, loans
9		going bad at the same, if they do, trust
10		me, they could never approach it on a
11		case by case basis.
12	A:	You recognize, Chairman, in a number of
13		cases there would have been unsecured
14		facilities, and if it is that we were
15		going to say principal and fifty percent
16		of interest across the board, it would
17		be difficult with our collecting that
18		amount from somebody whose debt is
19		totally unsecured.
20	COMM. ROSS:	As I understand it the unsecured debts
21		were disposed of earlier in the game, at
22		minimal return.
23	A:	No, those primarily that you speak of
24		are credit cards but there were a lot of
25		other unsecured debts and significant

1		amounts too, either unsecured or
2		woefully under secured and those were
3		retained, some were eventually sold to
4		Jamaican Redevelopment Foundation, and
5		that would be part of the reason too,
6		like some of the debtors are now saying
7		they offered FINSAC to pay twenty
8		percent on the dollar for their debt and
9		FINSAC refused. That is one of the
10		considerations because there are some
11		that are under-secured or unsecured and
12		whereas with the man who is fully
13		secured, if we were to take twenty
14		percent, at the end of the day the
15		overall picture would be that you would
16		end up earning less.
17	COMM. ROSS:	I don't know about that, Mr. Campbell, I
18		think when you look at the actual
19		realization of the sale to JRF, probably
20		it won't work out to be much more than
21		that in terms of your actual.
22	MR. MOODIE:	Might I direct you Commissioners, to
23		Exhibit PH5 given by Mr. Hylton during
24		the course of his evidence which was a
25		document setting out FINSAC's standard

1	policy for non-performing loan work-outs
1	which I think might assist you in answering
2	some of the questions you are posing to Mr.
3	Campbell.
4	With your permission, Mr. Chairman, we move
5	on to the complaint of Mr. Anthony
6	Hutchinson, the transcript reference being
7	March 16 and 31, 2011 and April 13, 2011.
8	
9 10	DEBTOR 3 alleged that he borrowed \$ XXXX
11	million from NCB in 1995 at an interest rate
12	of 53% secured by property and that his debt
13	rose to some \$ XXXX million in 1998. He
14	alleges that of the amount borrowed he did not
15	receive some \$ XXXX million of that amount and
16	he complained that FINSAC ought to have taken
17	this into consideration and also to have
18	given him further extensions because he
19	alleged that he had sales lined up for his
20	properties.
21	Mr. Campbell, might I ask you to
22	indicate FINSAC's position from the
23	records in relation to these
24	allegations.

1	A:	Yes. FINSAC wrote to DEBTOR 3 in
2		March, by letter dated March 28, 2001
3		advising that his proposal for the debt
4		which stood at \$ XXXX million to be capped
5		at \$ XXXX million, would be accepted if the
6		full amount was paid by July 31, 2001,
7		which is like four months down the road
8		and that his title would be released in
9		order to facilitate the obtaining of
10		splinter titles and subdivision of the
11		property for sale and that date was
12		further extended to December 31, 2001 at
13		his request. But the debt was not
14		repaid during that period of time and as
15		a result we sold his debt to the
16		Jamaican Redevelopment Foundation.
17	Q:	Could you indicate the interest rate
18		that FINSAC had quoted to DEBTOR 3
19		at the time it was seeking to negotiate
20		the payments?
21	A:	The rate that FINSAC charged him was
22		twenty-five percent.
23	Q:	And I just wish to point out, Chairman
24		that all the documents which
25		Mr. Campbell referred to were already

1		entered into evidence while
2		DEBTOR 3 was giving evidence and
3		being cross-examined.
4	COMM. BOGLE:	Mr. Campbell, DEBTOR 3, I think it
5		was one case where there was a lot of
6		land that was being used by a school and
7		he was in negotiation with the Ministry
8		of Education for them to buy the land
9		and this was sort of held up between the
10		ministries, and DEBTOR 3 feels
11		that some consideration should have been
12		given considering that he was not at
13		fault for the delay but it was a matter
14		that the Government, because the
15		Ministry of Finance, I think, at one
16		time approved it, and the discussion was
17		that the Ministry offered to pay the
18		amount directly to FINSAC to reduce the
19		debt of DEBTOR 3 but from what I
20		can remember there seemed to have been
21		very little regard for that.
22	A:	I really can't speak to those specifics,
23		Mr. Chairman.
24	COMM. BOGLE:	Before you return, can you just see if
25		you can have a look back on this one for

1		me.
2	MR. MOODIE:	Certainly. Mr. Campbell has given his
3		undertaking that he will do so but, I
4		think from my review, these issues would
5		have continued with when the debt was
6		sold to Jamaican Redevelopment
7		Foundation. I am just saying that to
8		say that there may be only so much
9		information that Mr. Campbell can give.
10	COMM. BOGLE:	You see, I sort of feel that if FINSAC,
11		a government agency, basically owned by
12		Government and there is this debtor, and
13		the debtor is selling a piece of land to
14		a school to reduce his debt and the
15		Ministry of Education says, yes we will
16		buy, the valuation and the amount was
17		agreed and communication was available
18		between the ministries and FINSAC, I
19		find it really unreasonable, surely, for
20		a debt like that to have been sold to
21		JRF because I would have expected more
22		consideration to be given, considering
23		that DEBTOR 3 had been negotiating
24		for quite awhile and the delay of over a
25		year was between the ministries, not

1		DEBTOR 3, and I think as a
2		Government company really, more
3		consideration could have and should have
4		been given to DEBTOR 3.
5	MR. MOODIE:	Well, I think the evidence from
6		Mr. Campbell just now, at the very
7		least, indicated that FINSAC
8		accommodated him in terms of giving him
9		a deadline from March 28, 2001 straight
10		to December 31, 2001.
11	COMM. BOGLE:	He could do nothing about that. If you
12		look at the exhibits surely, that came
13		to the Commission, ministries and
14		persons in the ministries wrote to
15		FINSAC explaining to them, so it wasn't
16		any fault of DEBTOR 3 and so I
17		think under those circumstances it was
18		unreasonable to have sold a debt like
19		that because as I said it was not
20		DEBTOR 3's fault, he did all he
21		could and many of his promises that he
22		made, if I remember rightly, emanated
23		from the fact that the ministries, it
24		was between Ministry of Education,
25		Ministry of Finance, Commissioner of

1		Land, all of them communicated saying
2		yes, we will buy, the amount of \$ XXXX I
3		think was agreed and I think that a case
4		like this, surely, FINSAC was
5		unreasonable, my opinion, to have sold a
6		debt like this to JRF.
7	MR. MOODIE:	While we certainly will look for any
8		document to substantiate the
9		communication between ministries,
10		certainly once we put those before the
11		Commission, we then await your
12		conclusion in relation to that aspect
13		Chairman, but I am guided by your
14		comment.
15		Finally, Chairman, we would wish to move
16		on the complaint of DEBTOR 5;
17		the transcript references would be April
18		27 and May 3, 2011. DEBTOR 5 alleged
19		that CNB made up a fictitious debt claim
20		even after his loans were paid and his
21		account was actually in credit. He
22		alleges he actually over paid the debt
23		which was secured by a promissory note
24		by over \$ XXXX due to a lack of proper
25		statements. He says at the time of the

1		take over by FINSAC CNB actually owed
2		him in excess of \$ XXXX million and he
3		alleges of course that FINSAC continues
4		to demand this fictitious debt after the
5		take-over and failed to respond to his
6		attorney's letter on the issue.
7		Mr. Campbell could you kindly indicate
8		what FINSAC's records reveal in relation
9		to these allegations?
10	A:	Sure. FINSAC sent DEBTOR 5's concerns
11		to Century's lawyer to be addressed and
12		informed them of this fact and by letter
13		dated July 1, 1992 and this is already
14		in evidence, the Court of Appeal has
15		disposed of DEBTOR 5's claim refuting
16		his application for injunction and these
17		judgments have been tendered into
18		evidence as well.
19	Q:	We would therefore ask Commissioners,
20		that you take note of these judgments
21		which have already been put into
22		evidence regarding DEBTOR 5's
23		complaints. Unless there are any
24		questions arising from the evidence
25		Mr. Campbell has given so far, that

1		would complete FINSAC's response.
2		You will note, Commissioners, that we
3		did not do a separate response for
4		FINSAC in relation to DEBTOR 18 DIRECTOR
5		and DEBTOR 18 because it
6		is our view that Mr. Hylton did so
7		comprehensively.
8	COMM. ROSS:	Mr. Campbell, one of the allegations of
9		DEBTOR 5 was that he actually had a
10		deposit at Century National Bank, have
11		you been able to investigate that
12		allegation?
13	A:	I wasn't able to find any information on
14		that Mr. Commissioner.
15	COMM. ROSS:	So you can't say whether or not his
16		allegation has foundation?
17	A:	Yes, sir.
18	MR. MOODIE:	The records reflect it was referred to
19		CNB's attorney for their attention and
20		he brought a case which eventually went
21		nowhere, I think it was dismissed in
22		relation to that aspect.
23	COMM. ROSS:	So we had a court case in relation to
24		that deposit, am I correct?
25	MRS. PHILLIPS:	Maybe I could be of some assistance in

1		helping with the recollection hopefully.
2		This was the gentleman, the whole issue
3		about whether a judgment was final and
4		interlocutory and if it was final this
5		Commission would treat it as binding as
6		it were, on the words and accept it and
7		this was a final judgment of the
8		Honourable Mr. Justice Jones dismissing
9		his claim. So, I think that has been
10		put to rest and this Commission has
11		already indicated that it has accepted
12		the final judgment of the court.
13	MR. MOODIE:	Finally, Chairman, with your indulgence,
14		I indicated on the last occasion that
15		FINSAC wish to make a statement in
16		relation to evidence which was
17		previously given by Mr. Campbell on
18		Monday July 4 in relation to Donovan
19		Crawford and related interests, Donovan
20		Crawford, JANE DOE and COMPANY
21		Limited. With your permission I ask for
22		Mr. Campbell to read that statement into
23		the record and we have copies we wish to
24		provide for the Commission.
25		Mr. Campbell please proceed.

1	A:	It's letter dated July 8, 2011 addressed
2		to Commissioner of Enquiry, c/o The
3		Jamaica Pegasus Hotel, 81 Knutsford
4		Boulevard.
5		Attention Mr. Fernando DePeralto
6		Dear Sirs,
7		Commission of Enquiry into the Collapse
8		of Financial Institutions in Jamaica in
9		the 1990s.
10		At the public hearing of the Commission
11		of Enquiry on Monday July 4, 2011, the
12		General Manager of FINSAC appeared and
13		gave evidence. In particular he gave
14		evidence in relation to Donovan Crawford
15		and the matter has since been the
16		subject of media reports.
17		I wish to bring to the attention of the
18		Commission that in late 2005, the Privy
19		Council handed down a decision upholding
20		the decision of the Jamaican Courts for
21		Donovan Crawford and connected parties
22		to pay to Financial Institutions
23		Services Limited, FIS, sums totaling in
24		the region of J\$ XXXX -J\$ XXXX billion plus
25		interest. Subsequently, our attorneys

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in the matter obtained a Court Order for sale of various properties owned by Mr. Crawford and some connected parties. having regard to enquiries made by the Commission, we have reviewed the files and can confirm that representations were made in early 2006 by Mr. Crawford's attorney to ours that based on the age and health of his mother, consideration be given to granting her a lifetime interest in her residence at Sterling Castle. This was not agreed, but she was allowed to continue occupying the house for a further three months, as this would not unduly affect the timetable for the proposed sale of the properties, bearing in mind the sale process.

Mr. Crawford made a number of subsequent representations to FINSAC and to the former Government for leniency or assistance with medical bills on humanitarian grounds for his ailing mother who is over 90 years old. These were not approved in view of the Court

1 2	Orders obtained for sale of the
3 4	properties.
5 6	Similar representations have since been
7 8	made to the present government and the
9	matter has been referred to the Attorney
10	General's Chambers for advice on whether any
	assistance may be granted.
11	In 2006, valuation reports were obtained on
12	Mrs. Crawford's residence and the five
13	adjoining apartments. These apartments were
14	listed with D C Tavares & Finson for sale and
15	no offers were received but they were never
16	taken off the market.
17	In view of the age of the existing valuation
18	reports, FINSAC will obtain up-to-date
19	valuations and proceed to auction all the
20	remaining properties and if not sold, list
21	them with brokers for sale by private
22	treaty.
23	In relation to the properties at the
24	ADDRESS, these are part of a complex
25	consisting of 78 units, 31 of which are
	controlled by FINSAC/FIS, including the 13
	related to

1		Century. The other 47 units have
2		diverse ownership and previous efforts
3		by the liquidator of the company which
4		formerly owned the common area to sell,
5		were futile. The common area has since
6		been sold and contact will now be made
7		with the liquidator requesting that
8		efforts be resumed to obtain agreement
9		from the various owners to again pursue
10		sale.
11		Signed on behalf of FINSAC, Robert
12		Martin.
13	MR. MOODIE:	I trust Chairman, that this not only
14		addresses some of the concerns raised by
15		you and the Commission on July 4 but
16		certainly sets the record straight as
17		regards FINSAC's intention as regards
18		the remaining properties for Donovan
19		Crawford.
20	COMM. BOGLE:	I think there was a valuation that I
21		requested and that was the PROPERTY,
22		Mr. Campbell, you have that?
23	MR. MOODIE:	We have a copy of that valuation to
24		provide to the Commission.
25	COMM. BOGLE:	Okay.

1	MR. MOODIE:	Chairman, before you move on since we
2		read it into the record
3	COMM. BOGLE:	EC56/11.
4	MR. MOODIE:	Grateful. And the Valuation in respect
5		of Holiday Inn perhaps we could just
6		formally enter that too.
7	COMM. BOGLE:	There are two others that I would love
8		to see, one is the Mutual Life building
9		and the LOJ Complex, you can find those.
10	A:	Which is the other one?
11	COMM. BOGLE:	The LOJ Complex. They have one down at
12		Norman Road.
13	A:	No, we didn't sell that.
14	MR. MOODIE:	Could we assign an exhibit number to the
15		Holiday Inn valuation which you
16		requested and which was provided to you?
17	COMM. BOGLE:	EC5 7/11.
18	MR. MOODIE:	Grateful, Chairman. And we certainly
19		will endeavour to get any additional
20		documents that you have requested
21		between now and when Mr. Campbell
22		returns. You had indicated that should
23		there be any questions arising from the
24		evidence Mr. Campbell has given in
25		response to the debtors' concerns that

1		FINSAC would be given an opportunity to
2		receive those questions and research the
3		answers in advance.
4	COMM. BOGLE:	Yes.
5	MR. MOODIE:	So to date we have received nothing
6		else. I am advised that Counsel, I think
7		Miss Clarke, had indicated the
8		Commission said she should send her
9		questions directly to us, whether that
10		is so or not we have not yet received
11		any questions and certainly we would
12		look forward to receiving them in short
13		order so that we could do the required
14		research when Mr. Campbell is next
15		before this commission.
16	DEBTOR 12:	Mr. Chairman, cross-examination requires
17		predetermined and written questions,
18		cross-examination will be able to test
19		the veracity of the witness.
20	MR. MOODIE:	The only reason I made that request is
21		because I don't think it can be expected
22		that Mr. Campbell would walk with all of
23		the files with him, certainly, we don't
24		even have the manpower to bring them
25		down. So if there are documents which

1		are required, if there is information to
2		be gotten from the files, certainly
3		previous notice could assist us in
4		providing the copies of those documents
5		to the Commission and to Counsel. I am
6		sure Counsel would want to see any
7		document which he requests before he
8		puts them to the witness. And I
9 10	COMM. BOGLE:	certainly would like to see them. I remember that on Friday I did explain
11		to Counsel present it is indeed
12		desirable that the questions be sent
13		either through the office or directly to
14		Mr. Campbell. If it goes directly to
15		Mr. Campbell, Mr. Campbell would wish to
16		see copies of those so that Mr. Campbell
17		can do whatever research there is so
18		that the answers can be properly given.
19		Because as I said on Friday,
20		Mr. Campbell is not on trial, what we
21		are trying to do is to get information
22		about operations at FINSAC and a lot of
23		these requests mean that Mr. Campbell
24		would have to research and provide us
25		with documentary proof. I think it is

1		unreasonable to expect that Mr. Campbell
2		could just have all of this information
3		in his head to real off, and so it is on
4		that ground that I said that questions
5		should be sent to him so that he can do
6		his proper research and inform himself
7		and bring the necessary documents to
8		this enquiry so that - what we want is
9		information.
10	MR. MOODIE:	I ask that any communication to
11		Mr. Campbell either be routed through or
12		copied to his attorneys.
13	DEBTOR 12:	Mr. Chairman, in terms of
14		cross-examination it is not proper and I
15		have never heard it before.
16	COMM. BOGLE:	Noted DEBTOR 12. Okay at this point this
17		Enquiry is now adjourned until Thursday
18		morning at 9:30.
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20		ADJOURNMENT
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